



DATE: March 2, 2025

TO: Jay N. Guffey, PE, Engineering Supervisor, Water Resources Department

FROM: Shelia Reaves-Willett, OBO Specialist

SUBJECT: OBO Memo for the Request for Qualifications - Design Build Services – Townsend Water Treatment Plant Advanced Treatment Facility Project

The Office of Business Opportunity (OBO) reviewed the Request for Qualifications submitted by the Water Resources Department for the submittal of a Statement of Qualifications (SOQ) for the design-build services project for the Townsend Water Treatment Plant Advanced Treatment Facility, to determine compliance with the City of Greensboro's M/WBE Program Plan. Engineering services account for 39.53% of the total preconstruction services contract amount.

The Crowder Construction Company will team with the MBE subconsultants below, to provide engineering design services which accounts for 9.21% of the total engineering design services cost. Early equipment procurement allowances account for 38.01% of the preconstruction services amount. Early construction packages allowances have the potential to add an additional 4.10% of MWBE participation before a Guaranteed Maximum Price (GMP) is determined.

Crowder Construction Company will be awarded an estimated total contract for \$33,961,432.00 (\$16,980,716.00) to provide Progressive Design-Build (PDB) services to assess, design and construct upgrades to the treatment and removal of emerging contaminants at Townsend Water Treatment Plant. The project will be for two (2) years and the company commits to subcontract MBE 3.65% (\$1,237,170.00). With the potential to add an additional 4.10% of M/WBE participation of the total preconstruction services amount.

The following MBE certified firms will be utilize on the project:

ID	Firm Name	County	Description of the Work	Contract Amount	Contract %
MBE	CriTek Engineering Group, P.C.	Guilford	Design Services and Permitting Construction Inspections	\$942,600.00	2.78%
MBE	Stewart Engineers.	Wake	Design Survey	\$142,950.00	0.42%
MBE	Froehling and Robertson	Wake	Geotechnical Investigations	\$115,620.00	0.34%



MBE	DiverseCity Services	Guilford	M/WBE Compliance and Trade Partner Engagement	\$36,000.00	0.11%
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Please be reminded that during the performance of the contract, if there are any changes, the Department and Vendor must contact the Office of Business Opportunity for approval before making any such changes or substitutions.

SRW

Cc: Michael Humphrey, OBO Compliance Officer  
Michael McKoy, OBO Liaison