

CMO Response: Waiver Approved

Department Waiver Request

Type of service request New Service Request Over \$300,000

Contact Person for Waiver Butch Shumate

Are you creating this waiver request on some else's behalf? No

Department Requesting Waiver Engineering & Inspections

Phone Number (336) 451-5550

Email butch.shumate@greensboro-nc.gov

Project Name Building Automation Systems (BAS)
HVAC Controls

In detail, please explain your reason for requesting a waiver

We have numerous facilities where the HVAC controls are still on the antiquated JCI Metasys software control systems. Our HVAC Mechanics cannot "remote" in on their computers to these sites when a trouble call or work order request is submitted. This means with each workorder the mechanic must physically go to the building to trouble shoot and adjust the controls. Within our newer facilities and some we were able to convert in 2022 we have installed newer software called "Tridium Niagara" that allows the HVAC mechanic's to pull the site up on laptops and trouble shoot the problem and make adjustments to the systems from where ever they are at that time. This system is much more time efficient and also allows HVAC staff to monitor the HVAC units even before work orders are submitted. Our Current

Chiller Maintenance Contractor has the ability to make these conversions and has provided a breakdown of cost for each building with the old Metasys operating systems. We do not have funding to make all the conversions

Upload supporting documentation for waiver (RFP, Contract, etc.)

[SCI Proposal.pdf](#)

Signature

Requester Signature

Butch Shumate

Requester Signature Date: 12-11-2025 01:40 PM

Agent Name

Nora Gardner

Agent Phone Number

(336) 373-3756

Does the OBO support the waiver request?

OBO supports the waiver request

The extraordinary and necessary requirements of the contract render application of the Program Elements infeasible or impractical. Please explain in detail.

This is a one-time waiver for Systems Contractors to perform the Tridium Niagara System conversion services. Given their established expertise and ability to perform the work, mean the necessary conversions should be seamless.

OBO Signature:

Nora Gardner

OBO Signature Date

12-12-2025 11:15 AM

CMO Signature:

Nathaniel "Trey" Davis