

City of Greensboro

Melvin Municipal
Office Building
300 W. Washington Street
Greensboro, NC 27401

Agenda Report

File Number: 2025-211

Agenda Item# G.16.

Agenda Date: 3/18/2025. **Department:** Information Technology **Meeting Type**: Council Meeting **Category**: Consent Agenda

Title: 2025 – 211 Resolution To Approve Contract 12498 for Interior Cabling In the Estimated

Amount of \$300,000 with Netcom Cabling, Inc.

Council Priority:	Place an	'x' in	the box

☐Safest City	☐ Most Skilled Workforce
☐ Easiest Place to Do Business	⊠Most Connected City
☐Youth Sports Capital	☐ Hub of Recreation and Entertainment
☐ Abundance of Attainable Housing	Other/Admin Briefly Explain 3 word maximum

Council District: All

Public Hearing: No

Advertising Date/By: N/A/by City Clerk

Contact 1 and Phone: Rodney Roberts, Contact 327-8900 Contact 2 and Phone: Nick Brown, Contact 382-7397

PURPOSE:

To establish a citywide, three-year contract to provide interior structural cabling services for the Information Technology Department.

BACKGROUND:

Procurement Services conducted a solicitation for interior cabling services on behalf of the Information Technology Department. The solicitation resulted in three responsive bids, one of which was a registered M/WBE vendor. After reviewing the bids, Netcom Cabling, Inc. was selected as the best value for this service.

The estimated annual value of the three-year contract is \$100,000. \$30,000 will be encumbered using an Information Technology account. The remaining amount will be encumbered as needed to complete other department projects using their account number(s).

BUDGET IMPACT:

Annual value for Information Technology - \$30,000.00 Annual value for other department projects - \$70,000.00

ACCOUNT NUMBER: 682-07-0712012.5621 RECOMMENDATION / ACTION REQUESTED: It is recommended that City Council approve Contract 12498 with Netcom Cabling, Inc. for the estimated amount of \$300,000.00.