



City of Greensboro

Melvin Municipal
Office Building
300 W. Washington Street
Greensboro, NC 27401

Agenda Report

File Number: 2025-292

Agenda Item# G.9.

Agenda Date: 4/15/2025. **Department:** Information Technology
Meeting Type: Council Meeting **Category:** Consent Agenda

Title: 2025 – 292 Resolution Approving Contract 12587 for Outside Cabling Services in the Estimated Amount of \$330,000 with Performance Cabling Technologies, Inc.

Council Priority: Place an 'x' in the box.

- | | |
|--|--|
| <input type="checkbox"/> Safest City | <input type="checkbox"/> Most Skilled Workforce |
| <input type="checkbox"/> Easiest Place to Do Business | <input checked="" type="checkbox"/> Most Connected City |
| <input type="checkbox"/> Youth Sports Capital | <input type="checkbox"/> Hub of Recreation and Entertainment |
| <input type="checkbox"/> Abundance of Attainable Housing | <input type="checkbox"/> Other/Admin <u>Briefly Explain 3 word maximum</u> |

Council District: All

Public Hearing: No

Advertising Date/By: N/A

Contact 1 and Phone: Rodney Roberts, 336-412-6158

Contact 2 and Phone: Nick Brown, 336-382-7397

PURPOSE:

To establish a citywide, two-year contract with (1) one-year optional extension to provide outside structured cabling services for the Information Technology Department.

BACKGROUND:

Procurement Services conducted a solicitation for outside structured cabling services on behalf of the Information Technology Department. Notifications were sent out in GePS to one thousand and forty-two potential bidders. A direct notification was sent to sixty-seven potential M/WBE vendors. The solicitation resulted in three vendors attending the pre-bid meeting. PSD received two responsive bids, none of which are MWBE. After reviewing the bids, Performance Cabling Technologies, Inc. was selected as the best value for this service, along with Precision Contracting Services on a rotational basis as needed.

BUDGET IMPACT:

Annual value for Information Technology - \$110,000.00

ACCOUNT NUMBER:

682-07-0712012.5621

Vision Statement: "A Community with Endless Economic Opportunities and Exceptional Quality of Life."

RECOMMENDATION / ACTION REQUESTED:

It is recommended that City Council approve Contract 12587 with Performance Cabling Technologies, Inc. for the estimated amount of \$330,000.00.