



# City of Greensboro

Melvin Municipal  
Office Building  
300 W. Washington Street  
Greensboro, NC 27401

## Agenda Report

File Number: 2025-139

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### Agenda Item# I.3.

**Agenda Date:** 2/18/2025. **Department:** Police

**Meeting Type:** Council Meeting **Category:** General Business Agenda

**Title:** 2025 – 139 Resolution Authorizing Contract between the Greensboro Police Department and Axon Enterprises, Inc. for Fusus- \$1,528,016

**Council Priority: Place an ‘x’ in the box.**

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Safest City          | <input type="checkbox"/> Most Skilled Workforce                            |
| <input type="checkbox"/> Easiest Place to Do Business    | <input type="checkbox"/> Most Connected City                               |
| <input type="checkbox"/> Youth Sports Capital            | <input type="checkbox"/> Hub of Recreation and Entertainment               |
| <input type="checkbox"/> Abundance of Attainable Housing | <input type="checkbox"/> Other/Admin <u>Briefly Explain 3 word maximum</u> |

**Council District:** All

**Public Hearing:** No

**Advertising Date/By:** NA

**Contact 1 and Phone:** John Thompson, Ext. 2085

**Contact 2 and Phone:** Stephanie Moore, Ext. 2352

**PURPOSE:**

The Greensboro Police Department wishes to enter into a contract with Axon Enterprises, Inc. to continue providing the department with Fusus software platform and supporting equipment for the platform for nine years. The department has used Fusus since the inception of their Real Time Crime Center and since then, Fusus was acquired by Axon Enterprises, Inc. It is a nine year contract for a cost of approximately \$1,528,016.

**BACKGROUND:**

With the subscription to the Fusus software and system, the department will achieve the following:

- Develop a real time crime center (RTCC) that unifies live video and data from multiple sources into one centralized location.
- Attain and install cloud based software that extracts, records, and retains video and audio relating to criminal activities.
- Increase closure rate by enhancing investigative tools and providing situational awareness.
- Improve relationships of mutual trust between the agency and community members who may register their security cameras with the system through a customized on-line portal.

*Vision Statement: “A Community with Endless Economic Opportunities and Exceptional Quality of Life.”*

The software and platform allows the department to share information and video/camera data with other departments that also subscribe. Local police and sheriff's departments include Charlotte Mecklenberg, Winston-Salem, Forsyth County, Raleigh, Fayetteville, Asheville, and Kernersville. The contract will be purchased through the Sourcewell Cooperative Contract #101223-AXN.

**BUDGET IMPACT:**

Year one of this agreement will be funded by the following grant accounts, 220-35-3598164 for \$65,500, 220-35-3598159 for \$104,280. The following years will be funded through a combination of grant funds and GPD operating budget.

**RECOMMENDATION / ACTION REQUESTED:**

It is recommended that City Council approve the resolution allowing the Greensboro Police Department to enter into a nine year contract with Axon Enterprises, Inc for the Fusus software platform and supporting equipment.