



# City of Greensboro

Melvin Municipal  
Office Building  
300 W. Washington Street  
Greensboro, NC 27401

## Agenda Report

File Number: 2025-49

---

### Agenda Item# G.3.

**Agenda Date:** 1/21/2025. **Department:** Water Resources  
**Meeting Type:** Council Meeting **Category:** Consent Agenda

**Title:** 2025 – 49 Resolution Authorizing the City Manager to Enter into a Contract for Lake Townsend Dam Barrier In The Amount of 641,943 with In-Water Services Company, Inc.

**Council Priority: Place an ‘x’ in the box.**

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Safest City          | <input type="checkbox"/> Most Skilled Workforce                            |
| <input type="checkbox"/> Easiest Place to Do Business    | <input type="checkbox"/> Most Connected City                               |
| <input type="checkbox"/> Youth Sports Capital            | <input type="checkbox"/> Hub of Recreation and Entertainment               |
| <input type="checkbox"/> Abundance of Attainable Housing | <input type="checkbox"/> Other/Admin <u>Briefly Explain 3 word maximum</u> |

**Council District:** 2

**Public Hearing:** No  
**Advertising Date/By:** N/A

**Contact 1 and Phone:** Michael Borchers, Ext. 2494  
**Contact 2 and Phone:** Kristine Williams, Ext. 2556

**PURPOSE:**

The Water Resources Department is requesting approval for an Other Services Contract for installation of a dam safety barrier at Lake Townsend Water Treatment Plant dam. City Council approval of a contract with In-Water Services Company, Inc. in the amount of \$ 641,943 is requested.

**BACKGROUND:**

Water Resources Water Supply Division is requesting to enter into a one-time contract for the purchase and installation of a new, visible dam safety barrier at the Lake Townsend dam. The old system is prone to moving and breaks, requiring a significant amount of maintenance to keep the patrons of the lake from approaching and possibly being injured by Lake Townsend dam. The new system is more visible, is made of stainless steel and composite materials that will last more than 30 years. The new barrier will move up and down in place as the lake level rises and falls. In-Water Services Company, Inc. was the only respondent of the City’s October 2024 and November 2024 Request for Proposals from the 141 MWBE and non MWBE general contractors and engineering firms solicited. Neither In-Water Services or Worthington Tuff-boom Products, subcontractor on the project, qualifies under the City’s M/WBE program. In-Water Services

*Vision Statement: “A Community with Endless Economic Opportunities and Exceptional Quality of Life.”*

Company, Inc. has been used by the City for more than 20 years to inspect the city's water storage clearwells, and perform underwater dam maintenance with very good results.

To view In-Water Services documents for the Lake Townsend dam safety barrier Click [HERE](#).

**BUDGET IMPACT:**

Funding in the amount of \$641,943 is budgeted in the Water Resources Capital Improvement Fund.

**ACCOUNT NUMBER:**

503-70-7059111.6019

**RECOMMENDATION / ACTION REQUESTED:**

It is recommended that City Council authorize the City Manager to Enter into an Other Services contract with In-Water Services Company, Inc. to install a dam barrier at Lake Townsend Dam in the amount of \$641,943.