



City of Greensboro

Melvin Municipal
Office Building
300 W. Washington Street
Greensboro, NC 27401

Agenda Report

File Number: 2025-44

Agenda Item# G.2.

Agenda Date: 1/21/2025. **Department:** Parks & Recreation
Meeting Type: Council Meeting **Category:** Consent Agenda

Title: 2025-44 Resolution Authorizing the City Manager to Enter into a Contract in the Amount of \$378,450 with It's Official LLC for Sports Officiating Services

Council Priority: Place an 'x' in the box.

- | | |
|--|--|
| <input type="checkbox"/> Safest City | <input type="checkbox"/> Most Skilled Workforce |
| <input type="checkbox"/> Easiest Place to Do Business | <input type="checkbox"/> Most Connected City |
| <input checked="" type="checkbox"/> Youth Sports Capital | <input checked="" type="checkbox"/> Hub of Recreation and Entertainment |
| <input type="checkbox"/> Abundance of Attainable Housing | <input type="checkbox"/> Other/Admin <u>Briefly Explain 3 word maximum</u> |

Council District: All

Public Hearing: No
Advertising Date/By: N/A

Contact 1 and Phone: Phil Fleischmann, ext. 7360
Contact 2 and Phone: Kobe Riley, ext. 3275

PURPOSE:

The Parks and Recreation Department requests that the City enter into a new contract with It's Official LLC to provide Sports Officiating Services for various athletic programs.

BACKGROUND:

The Parks and Recreation Department provides youth and adult sports leagues year-round which require the use of trained and certified officials and referees. The current contract with It's Official LLC expired on October 31, 2024. The Procurement Services Division issued a Request for Proposals (RFP) to establish a new contract. On October 3, 2024, an RFP was solicited under Event Number 11640 using the Greensboro e-Procurement System (GePS). The GePS solicitation was sent to 962 vendors. The M/WBE office advised that there were no registered M/WBE firms for this service. The City received one responsive bid for this service.

A selection committee reviewed the submitted responsive bid. The committee evaluated the bid on responsiveness to the specification capacity, experience, qualifications, and price. It's Official LLC was selected as the best value for all sporting events except for the youth and adult basketball events.

Vision Statement: "A Community with Endless Economic Opportunities and Exceptional Quality of Life."

BUDGET IMPACT:

Funding for this service is budgeted under various Parks and Recreation divisions, depending upon the need, in an estimated annual amount of \$126,150 with a total potential contract award amount of \$378,450.

ACCOUNT NUMBER:

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RECOMMENDATION / ACTION REQUESTED:

It is recommended that City Council approve the Resolution Authorizing the City Manager to Enter into a Contract in the Amount of \$378,450 with It's Official LLC for Sports Officiating Services.