



## Atmospheric Odor Control Quote

**Location:** N. Buffalo WRF – McLeansville, NC  
**Projects:** Top exterior perimeter treatment of one (1) EQ Tank  
**Date:** 7-9-24

### Vapor Phase Odor Control: Three-year agreement One (1) V750 system

#### Monthly Equipment Rental Agreement

Description	Price	Quantity	Price
<p><b>Monthly Equipment Rental Agreement</b></p> <p><b>Auto-Billing:</b> BioTriad will rent and warranty monthly the vapor phase units to lessee for the following: One (1) V750 vapor phase unit One (1) vapor distribution system (VDS) – perforated piping setup Lessee will pay = \$ 500 per month + freight The price includes quarterly service of the BioTriad equipment. At anytime, lessee (end user) may purchase BioTriad neutralizer products as needed &amp; utilized in the BioTriad rented equipment.</p> <p><b>Odor Control Product:</b> Estimated product usage: 27.5 to 55 gallons per month of per unit Site will purchase VaporDOX Elite odor control product, as needed: \$ 42 per gallon + freight Or Site will purchase VaporDOX Ultra odor control product, as needed: \$ 85 per gallon + freight</p> <p><b>Odor Control Product Freight:</b> The estimated LTL freight cost for the following: One to four (1 to 4) 55 gallon drums on one skid = \$ 274 to \$ 301 One (1) 275 gallon tote = \$ 329 to \$ 362</p>	<p>\$ 500 Per month + Freight</p>	<p>One (1) Unit and VDS System</p>	<p>\$ 500 Per month + Freight</p>

Name: \_\_\_\_\_ Signature: \_\_\_\_\_ PO#: \_\_\_\_\_ Location: \_\_\_\_\_

*\*Proposal is valid for 3 years: 2024 to 2027*

Page 1



Date: 7-9-24

### Vapor Phase Product Pricing

The following BioTriad atmospheric odor neutralization products listed below are for use in mobile and stationary vapor phase equipment, please review options and pricing below. If the application site uses up their allotted amount of vapor phase odor control product per the terms of their agreement, they can always order more.

If the site is renting or purchased the equipment, they may purchase product as needed.

Estimated product usage: 27.5 to 55 gallons per month of per unit

### Option 1: VaporDOX Elite Series Products

**Elite Series:** High concentrated blend vapor phase odor neutralizer

Odor Control Products	Available Container	Cost Per Unit	Estimated Freight	Quantity Ordering
<b>VaporDOX Elite Series</b> Freeze Protection Additive (FPA) available	55 gal drum 275 gal tote	\$ 42 Per gall+ freight	Based on amount ordered	

### Option 2: Super Concentrated Ultra Blend

**Vapor Ultra Series:** Super concentrated blend vapor phase odor neutralizer.

A blend of 100% active all-natural ingredients, for all year round applications

Odor Control Products and Blend	Available Container	Cost Per Unit	Estimated Freight	Quantity Ordering
<b>VaporXL-TS</b>	55 gal drum 275 gal tote	\$ 85 Per gallon + freight	Based on amount ordered	

All products listed above are available in the following blends or in a low fragrance formulation:

- Cinnamon Bark
- Flower Garden
- Citrus Grove
- C/F (citrus/floral/cinnamon)
- Fresh Scent
- Low Fragrance
- Spring Mist
- Northern Forest
- Lavender Petal
- Gardenia
- No Fragrance
- Custom Blends

Name: \_\_\_\_\_ Signature: \_\_\_\_\_ PO#: \_\_\_\_\_ Location: \_\_\_\_\_

*\*Proposal is valid for 3 years: 2024 to 2027*

Page 2



Date: 7-9-24

## V750 Vapor Phase System – Start Up Costs

Description	Price	Quantity	Price
<p><b>Vapor Dispersion Piping Setups and Fasteners</b></p> <p>The V750 unit is used in conjunction with a vapor distribution system (VDS) – perforated piping setup and fasteners.</p> <p>The vapor distribution system (VDS) – perforated piping setup is implemented on the top exterior perimeter of the EQ tank. Please review odor control literature of the equipment, VDS and fasteners for treatment techniques of this type of project</p> <p><b>Equipment Delivery, Installation and Site Training</b></p> <p>BioTriad will deliver &amp; install the V750 vapor phase odor control unit and vapor distribution system (VDS) – perforated piping setup at the application site. (N. Buffalo WWTP, NC)</p> <p>On-site staff will supply the following: Electrical supply to V750 unit (460/3/60) and fork-lift to move the V750 unit and drum or tote of odor control product</p> <p>BioTriad will install the VDS on the exterior perimeter of EQ tank. Once the installation is complete, BioTriad will conduct a full system training session with on-site staff.</p> <p>BioTriad: (2) men (non-union), (3) days on site, Travel expenses</p>	<p>\$ 16,307</p> <p>Startup Package</p>	<p>One (1)</p> <p>Startup Package</p>	<p>\$ 16,307</p>

### One (1) V750 Specifications:

8.5 hp TEFC motor, max running amps: 13 @ 460/3/60 (Total max amps of panel and blower = 18)  
 H-O-A control panel with disconnect, motor starter, and 120v outlet for metering pump  
 Dimensions: approximately 72” x 36” x 60” (cabinet setup)  
 Metering pump setup for odor control product  
 Average odor control product usage = 27.7 to 55 gallons per month, based 24/7 operation

Name: \_\_\_\_\_ Signature: \_\_\_\_\_ PO#: \_\_\_\_\_ Location: \_\_\_\_\_  
*\*Proposal is valid for 3 years: 2024 to 2027* Page 3



Date: 7-9-24

### Installation Provisions

BioTriad is NOT responsible for the following:

All local /city /state permits – if required, Electrical connections and disconnections, Equipment &/or chemical landing pad &/or secondary containment (gravel, concrete, poly, etc), All breaching: Building, wall, tank & road, All specialized equipments and rental fees, Example: man-lift, forklift, etc.

### Equipment Warranty

All BioTriad proposed and provided equipment agreement comes with 100% parts only warranty for the life of the Rental Program Agreement.

All BioTriad purchased equipment comes with a one (1) year 100% parts only warranty, from BioTriad install date. BioTriad will only honor this agreement with the use of BioTriad products in BioTriad equipment.

All service and maintenance of the equipment is the responsibility of the Lessee / facility and a documented maintenance log must be provided in order to be eligible for any warranty items. BioTriad disclaims all liability for damage to its equipment through improper use, installation, and maintenance/neglect intentionally or otherwise. As a service to our customers BioTriad will periodically schedule a site visit to inspect, service the equipment and ensure all design parameters are being met.

Additionally, air, oil/water filters, and consumable items are not covered by this warranty. For any issues, please call Warren Planker 239-357-7783.

**Orders:** Please email to [warren@biotriadusa.com](mailto:warren@biotriadusa.com) & [customerservice@biotriad.com](mailto:customerservice@biotriad.com)

**Payment Terms:** Startup = 50% down with signed agreement & PO# before ship date  
25% down 30 days after original PO# was issued  
balance NET 30 days after installed date - based on approved credit

Standard monthly invoice = NET 30 days - based on approved credit

**ONLY** BioTriad products will be utilized in BioTriad programmed (lent or rented) equipment. If any other chemistry is utilized in a BioTriad programmed piece of equipment (not approved in writing by BioTriad) will cause immediate breach of agreement and extraction of equipment at Lessee expense.

Please review all the following items listed above. If you have any requests, questions &/or comments, please contact me anytime (Warren Planker, Cell# 239-357-7783). Thank you for your time and the opportunity to serve you

All programmed BioTriad equipment remains the property of BioTriad Environmental Inc.

**Name:** \_\_\_\_\_ **Signature:** \_\_\_\_\_ **PO#:** \_\_\_\_\_ **Date:** \_\_\_\_\_

*\*Proposal is valid for 3 years: 2024 to 2027*

Page 4