

# **Atmospheric Odor Control Quote**

Location:	TZ Osborne WWTP – McLeansville, NC
Projects:	Exterior perimeter of four tanks: (2) EQs and (2) Clarifiers
Date:	7-9-24

# Vapor Phase Odor Control: Three-year agreement Four (4) V750 systems

## **Monthly Equipment Rental Agreement**

Description	Price	Quantity	Price
<ul> <li>Monthly Equipment Rental Agreement <ul> <li>Auto-Billing:</li> <li>BioTriad will rent and warranty monthly the vapor phase units to lessee for the following:</li> <li>Four (4) V750 vapor phase units</li> <li>Four (4) vapor distribution system (VDS) – perforated piping setups</li> <li>Lessee will pay = \$ 2,000 per month + freight</li> <li>The price includes quarterly service of the BioTriad equipment.</li> <li>At anytime, lessee (end user) may purchase BioTriad neutralizer products as needed &amp; utilized in the BioTriad rented equipment.</li> </ul> </li> <li>Odor Control Product: <ul> <li>Estimated product usage: 27.5 to 55 gallons per month of per unit</li> <li>Site will purchase VaporDOX Elite odor control product, as needed:</li> <li>\$ 42 per gallon + freight</li> <li>Or</li> <li>Site will purchase VaporDOX Ultra odor control product, as needed:</li> <li>\$ 85 per gallon + freight</li> </ul> </li> </ul>	\$ 2,000 Per month + Freight	Four (4) Units and VDS Systems	\$ 2,000 Per month
Odor Control Product Freight: The estimated LTL freight cost for the following: One to four (1 to 4) 55 gallon drums on one skid = \$ 274 to \$ 301 One (1) 275 gallon tote = \$ 329 to \$ 362			

Name	Signature:			]	PO#: Loc	ation:	
	*Proposal is valid for 3 years:	2	024 to 2027				Page 1
	Tel: 888-658-7423	*	BioTriad.Com	*	Fax: 570-300-232	23	

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## Vapor Phase Product Pricing

The following BioTriad atmospheric odor neutralization products listed below are for use in mobile and stationary vapor phase equipment, please review options and pricing below. If the application site uses up their allotted amount of vapor phase odor control product per the terms of their agreement, they can always order more.

If the site is renting or purchased the equipment, they may purchase product as needed.

Estimated product usage: 27.5 to 55 gallons per month of per unit

### **Option 1: VaporDOX Elite Series Products**

Elite Series: High concentrated blend vapor phase odor neutralizer

Odor Control	Available	Cost	Estimated	Quantity
Products	Container	Per Unit	Freight	Ordering
VaporDOX Elite Series Freeze Protection Additive (FPA) available	55 gal drum 275 gal tote	\$ 42 Per gall+ freight	Based on amount ordered	

### **Option 2: Super Concentrated Ultra Blend**

**Vapor Ultra Series**: Super concentrated blend vapor phase odor neutralizer. A blend of 100% active all-natural ingredients, for all year round applications

Odor Control	Available	Cost	Estimated	Quantity
Products and Blend	Container	Per Unit	Fright	Ordering
VaporXL-TS	55 gal drum 275 gal tote	\$ 85 Per gallon + freight	Based on amount ordered	

All products listed above are available in the following blends or in a low fragrance formulation:

Cinnamon Bark	<ul> <li>Flower Garden</li> </ul>	<ul> <li>Citrus Grove</li> </ul>
• C/F (citrus/floral/cinnamon)	• Fresh Scent	<ul> <li>Low Fragrance</li> </ul>
<ul> <li>Spring Mist</li> </ul>	<ul> <li>Northern Forest</li> </ul>	<ul> <li>Lavender Petal</li> </ul>
• Gardenia	<ul> <li>No Fragrance</li> </ul>	<ul> <li>Custom Blends</li> </ul>

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#### **Installation Provisions**

BioTriad is NOT responsible for the following:

All local /city /state permits – if required, Electrical connections and disconnections, Equipment &/or chemical landing pad &/or secondary containment (gravel, concrete, poly, etc), All breaching: Building, wall, tank & road, All specialized equipments and rental fees, Example: man-lift, forklift, etc.

#### **Equipment Warranty**

All BioTriad proposed and provided equipment agreement comes with 100% parts only warranty for the life of the Rental Program Agreement.

All BioTriad purchased equipment comes with a one (1) year 100% parts only warranty, from BioTriad install date. BioTriad will only honor this agreement with the use of BioTriad products in BioTriad equipment.

All service and maintenance of the equipment is the responsibility of the Lessee / facility and a documented maintenance log must be provided in order to be eligible for any warranty items. BioTriad disclaims all liability for damage to its equipment through improper use, installation, and maintenance/neglect intentionally or otherwise. As a service to our customers BioTriad will periodically schedule a site visit to inspect, service the equipment and ensure all design parameters are being met.

Additionally, air, oil/water filters, and consumable items are not covered by this warranty. For any issues, please call Warren Planker 239-357-7783.

Orders: Please email to warren@biotriadusa.com & customerservice@biotriad.com

Payment Terms: Startup = 50% down with signed agreement & PO# before ship date25% down 30 days after original PO# was issuedbalance NET 30 days after installed date - based on approved credit

Standard monthly invoice = NET 30 days - based on approved credit

**ONLY** BioTriad products will be utilized in BioTriad programmed (lent or rented) equipment. If any other chemistry is utilized in a BioTriad programmed piece of equipment (not approved in writing by BioTriad) will cause immediate breach of agreement and extraction of equipment at Lessee expense.

Please review all the following items listed above. If you have any requests, questions &/or comments, please contact me anytime (Warren Planker, Cell# 239-357-7783). Thank you for your time and the opportunity to serve you

All programmed BioTriad equipment remains the property of BioTriad Environmental Inc.

Name:	Signature:	PO#:	Date:
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