



DATE: June 14, 2024

TO: Chris Payne, Deputy Finance Director - Administrative Services

FROM: Allison Staton, M/WBE Compliance Officer

SUBJECT: M/WBE Memo for Contract 2021-049A - Equipment Services Garage, Phase II (Construction) of the CMAR and GMP Proposal, Change Order 1

The M/WBE Office reviewed the documentation submitted for contract 2021-049A - Equipment Services Garage Project, Construction Manager At Risk (CMAR) project with Samet Corporation (Samet) to determine continued compliance with the M/WBE Program Plan. The contractor is required to meet and maintain M/WBE participation throughout the duration of the contract unless approved in advance by the City. The M/WBE goals established for the Construction Phase II were MBE 13.35% and WBE 14.96%. Samet achieved MBE 6.81% and WBE 6.93%. The firm did not meet the M/WBE goals; however, achieved the 50 Good Faith Effort (GFE) points. The M/WBE Office will continue to monitor the project to ensure it continues to make GFE to try to meet goals for the allowance categories.

On March 15, 2022, the Council approved the award of a contract for \$206,000.00 for preconstruction services (phase I). Samet utilized two MBE protégés on its CMAR team with a commitment of 10.00%. Change order I for \$23,977,395.00, Construction (phase II) will increase the total contract value (guaranteed maximum price) to \$24,183,395.00. Samet commits to a total contract utilization of MBE 6.83% (\$1,707,908.75) and WBE 6.88% (\$1,662,619.33) using the following M/WBE firms:

ID	Vendor Name	County	Scope of Work	Original Award Amount	Change Order Amount	Total Award Amount	Total Contract %
M	ASJ Wilson Construction	Guilford	Site Concrete	\$0.00	\$263,000.00	\$263,000.00	1.09%
M	CB&H Contracting, Inc.	Wake	Cleaning Services	\$0.00	\$54,000.00	\$54,000.00	0.22%
M	Cruz Brothers Concrete, Inc.	Alamance	Curb & Gutter (2nd Tier)	\$0.00	\$117,265.75	\$117,265.75	0.48%
M	Eagle Hammer Construction LLC	Guilford	MBE Protégé	\$10,300.00	\$0.00	\$10,300.00	0.04%
M	Gilgeours Construction Corporation	Forsyth	MBE Protégé	\$10,300.00	\$0.00	\$10,300.00	0.04%
M	GP Supply Company (2nd Tier)	Guilford	Plumbing Supplies, HVAC Supplies, etc.	\$0.00	\$140,840.00*	\$140,840.00*	0.35%*

**The M/WBE Program Plan on page 17, Section V. (F) Counting Participation and Commercially Useful Function, (8.b) states that if materials or supplies are purchased from an M/WBE regular dealer, count 60 percent of the cost of the materials or supplies toward the M/WBE goals. Therefore, the percentage in the above chart reflects 60% of \$140,840.00 (\$84,504.00) of the total supplies amount.*



ID	Vendor Name	County	Scope of Work	Original Award Amount	Change Order Amount	Total Award Amount	Total Contract %
M	McCain Striping Service, Inc.	Guilford	Striping (2nd Tier)	\$0.00	\$14,170.00	\$14,170.00	0.06%
M	Northedge, LLC	Forsyth	Drywall	\$0.00	\$434,800.00	\$434,800.00	1.80%
M	Perry Internationally dba Allstates Contractors	Guilford	General Trades	\$0.00	\$199,184.00	\$199,184.00	0.82%
M	W.C. Construction Company, LLC	Forsyth	Masonry	\$0.00	\$126,000.00	\$126,000.00	0.52%
M	Waterproofing Specialties, Inc.	Wake	Waterproofing	\$0.00	\$338,049.00	\$338,049.00	1.40%
W	A&B Portable Toilets, Inc.	Guilford	Portable Toilets	\$0.00	\$49,796.00	\$49,796.00	0.21%
W	Airflow Experts (2nd Tier)	Alamance	Mechanical Tester	\$0.00	\$22,210.00	\$22,210.00	0.09%
W	AOA Signs Inc.	Yadkin	Signage	\$0.00	\$16,590.00	\$16,590.00	0.07%
W	Boone Masonry, Inc.	Alamance	Storm Drainage (2nd Tier)	\$0.00	\$75,000.00	\$75,000.00	0.31%
W	Canady's Landscape & Erosion Control	Davidson	Site Development (2nd Tier)	\$0.00	\$21,200.00	\$21,200.00	0.09%
W	Carolina Classic Window & Glass, Inc.	Guilford	Storefront/Glazing	\$0.00	\$60,125.00	\$60,125.00	0.25%
W	Commercial Lightning Protection LLC	Guilford	Lighting Protection System Installation	\$0.00	\$35,943.33	\$35,943.33	0.15%
W	DCH Enterprises, Inc.	Surry	Painting	\$0.00	\$316,000.00	\$316,000.00	1.31%
W	Industrial & Communication, Inc.	Guilford	Mechanical Insulation	\$0.00	\$110,630.00	\$110,630.00	0.46%
W	Piedmont Fence Inc.	Forsyth	Fencing	\$0.00	\$77,125.00	\$77,125.00	0.32%
W	True-Line Concrete	Forsyth	Concrete (2nd Tier)	\$0.00	\$878,000.00	\$878,000.00	3.63%

Please be reminded that during the performance of the contract, if there are any changes including subcontractor replacement; the Department and Prime Contractor must contact the M/WBE Office for approval, before making any such changes or substitutions.

Cc: Marlene Druga, Finance Director
 Butch Shumate, E&I Project Manager
 Eric Eley, M/WBE Sr. Program Manager
 Marjorie Manzanares, M/WBE Construction Project Coordinator