



City of Greensboro

Melvin Municipal
Office Building
300 W. Washington Street
Greensboro, NC 27401

Agenda Report

File Number: 2023-835

Agenda Item# I.1.

Agenda Date: 12/5/2023. **Department:** Police

Meeting Type: Council Meeting **Category:** General Business Agenda

Title: 2023 - 835 Resolution to Authorize a Contract with Axon Enterprise, Inc. in the Amount of \$34,756,639 for Records Management System and Equipment Bundled Contract

Council Priority: Place an 'x' in the box.

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|--|--|
| <input checked="" type="checkbox"/> Safest City | <input type="checkbox"/> Most Skilled Workforce |
| <input type="checkbox"/> Easiest Place to Do Business | <input type="checkbox"/> Most Connected City |
| <input type="checkbox"/> Youth Sports Capital | <input type="checkbox"/> Hub of Recreation and Entertainment |
| <input type="checkbox"/> Abundance of Attainable Housing | <input type="checkbox"/> Other/Admin <u>Briefly Explain 3 word maximum</u> |

Council District: All

Public Hearing: No

Advertising Date/By: NA

Contact 1 and Phone: John Thompson, Ext 2085

Contact 2 and Phone: Stephanie Moore, Ext 2352

PURPOSE:

The Police Department wishes to contract with Axon Enterprise, Inc. for a new Records Management System ("RMS") and to consolidate other Axon Enterprise, Inc. contracts held by the police department within the same contract/project. The bundling of the RMS system and existing contracts offers a substantial savings to the department. The Police Department wishes to contract for a ten years period for \$34,756,639.

BACKGROUND:

The current, outdated RMS went live in 2004 and the vendor no longer provides needed support. RMS is an agency-wide system that provides for the storage, retrieval, retention, archiving, and viewing of information, records, documents, or files pertaining to law enforcement operations. The new system would reduce the downtime officers spend writing, researching, and conducting documented follow-up involving a case report due to streamlined cloud-based systems. The new technology also helps law enforcement agencies use the power of data analytics and computing as all information is stored digitally.

Vision Statement: "A Community with Endless Economic Opportunities and Exceptional Quality of Life."

Axon Enterprise, Inc. (“Axon”) offers a RMS project that will integrate RMS with other Axon contracted services. The company offers a bundled contract that will consolidate the department’s Body Worn Camera contract, In-car Camera Contract, and Taser Contract with the new Records Management system at a material cost savings (\$9,091,072).

The department intends to leverage Axon’s Sourcewell contracts # 092722-AXN and #10720-AXN for the GPD contract. Sourcewell is a service cooperative created by the Minnesota legislature as a local unit of government (Minn. Const. art. XII, sec. 3). Sourcewell procures cooperative purchasing contracts through national, competitive solicitations that meet or exceed local requirements.

BUDGET IMPACT:

The contract will be funded by bond funds and general fund budget funds.

ACCOUNT NUMBER:

101-35-3502002.5250, 101-35-35-02005.5235, 101-35-3502006.5250 and 495-35-3599015

RECOMMENDATION / ACTION REQUESTED:

It is recommended that City Council approve resolution allowing the Greensboro Police department to enter into a 10-year contract the contract with Axon Enterprises, Inc. for a new Record Management System and incorporation of the current Axon contracts