



# City of Greensboro

Melvin Municipal  
Office Building  
300 W. Washington Street  
Greensboro, NC 27401

## Agenda Report

File Number: 2023-588

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### Agenda Item# I.11.

**Agenda Date:** 8/15/2023. **Department:** Water Resources

**Meeting Type:** Council Meeting **Category:** General Business Agenda

**Title:** 2023-588 Resolution Approving Bid in the Amount of \$848,400 and Authorizing Execution of Contract 2020-031C with Utility Service Co., Inc. for the 2023 Fall Protection System Improvements and Winola Court Water Tank Rehabilitation Project

**Council Priority: Place an 'x' in the box.**

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Safest City          | <input type="checkbox"/> Most Skilled Workforce                            |
| <input type="checkbox"/> Easiest Place to Do Business    | <input type="checkbox"/> Most Connected City                               |
| <input type="checkbox"/> Youth Sports Capital            | <input type="checkbox"/> Hub of Recreation and Entertainment               |
| <input type="checkbox"/> Abundance of Attainable Housing | <input type="checkbox"/> Other/Admin <u>Briefly Explain 3 word maximum</u> |

**Council District:** 4

**Public Hearing:** No

**Advertising Date/By:** N/A

**Contact 1 and Phone:** Mike Borchers, Ext. 2494

**Contact 2 and Phone:** Jason Geary, Ext. 2302

**PURPOSE:**

The bids for Contract 2020-031C, Water Booster Stations Phase I Project, have been received. In order for the work to proceed on this contract, City Council approval is requested for award of the contract to Utility Service Co., Inc. for \$848,400.

**BACKGROUND:**

Work to be performed under this contract consists of improvements to the fall protection systems (i.e.: ladders, catwalks, platforms, and fall arrest systems) for two elevated water towers, Muirs Chapel Water Storage Tank and Winola Court Water Storage Tank. Coating work will also be completed on the water towers. Muirs Chapel Water Storage Tank may require touch-up of the existing exterior coating that was damaged while installing the fall protection system. Winola Court Water Storage Tank will require a full overcoat of the existing tank on the exterior and interior (wet and dry) surfaces.

The bids were opened on July 21, 2023, and the apparent lowest, responsive bidder was Utility Service Co., Inc. with a bid of \$848,400. The MWBE goals for this project are a combined 2%. The contractor's commitment is 0% M/WBE. Due to the fact the M/WBE goal was not met by

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the low bidder, a Good Faith Effort review was conducted. This review concluded that Utility Service Co., Inc. demonstrated sufficient Good Faith Efforts.

The other bids received were:

D&M Painting Corporation	\$900,820	MWBE=0%	Washington, PA
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This was the fourth time bidding this contract. The results of the previous bids were as follows:

First bid - 1-5-2023:

Viking Painting, LLC	\$987,900	MWBE=0%	La Vista, NE
D&M Painting Corporation	\$958,080	MWBE=0%	Washington, PA

Second bid - 2-2-2023:

Bid canceled due to a M/WBE Contract error.

Third bid - 3-9-2023:

Utility Service Co., Inc.	\$673,700	MWBE=0%	Perry, GA
D&M Painting Corporation	\$883,550	MWBE=0%	Washington, PA
Viking Painting, LLC	\$1,014,800	MWBE=0%	La Vista, NE

All previous bids, with the exception of one, were rejected due to neither the M/WBE goals nor Good Faith Efforts being met. All appeals made by the contractors to these decisions were denied. The bid submitted by Viking Painting, LLC on the third bid attempt was rejected due to non-compliance with the contract bid requirements.

The proposed date for start of construction is October 2023. The proposed date of completion is April 2024.

**BUDGET IMPACT:**

Funds in the amount of \$848,400 are budgeted for this project in two separate Water Resources accounts. \$392,500 is budgeted in the Fall Protection account 503-70-7033303.6019 and \$455,900 is budgeted in the Tank Coating account 503-70-7033303.6019.

**ACCOUNT NUMBER:**

\$392,500	503-70-7033303.6019	Fall Protection account
\$455,900	503-70-7033303.6019	Tank Coating account

**RECOMMENDATION / ACTION REQUESTED:**

It is recommended by the Departments of Engineering & Inspections and Water Resources that City Council approve the bid and award of Contract 2020-031C for the 2023 Fall Protection System Improvements and Winola Court Water Tank Rehabilitation Project to Utility Service Co., Inc. for the bid amount of \$848,400.