

RESOLUTION AUTHORIZING A CONTRACT BETWEEN THE CITY OF GREENSBORO
AND CATALYST CONSULTING GROUP INC FOR CRM SOFTWARE
IMPLEMENTATION

WHEREAS, the Procurement Services Division conducted an open solicitation through the Greensboro e-Procurement System on event 11093 for CRM Software Implementation;

WHEREAS, the contract has an estimated two year value of \$588,240.00 with a (1) one year renewal option and the total estimated contract value is \$588,240.00, therefore requires Council's approval;

WHEREAS, the Greensboro Transit Agency (GTA), Housing and Neighborhood Development (HAND), and Planning Departments can better meet the needs of the City by providing CRM Software Consulting Services with Catalyst Consulting Group, Inc.;

WHEREAS, Catalyst Consulting Group, Inc. was selected as the best value for the CRM Software for the Greensboro Transit Agency (GTA), Housing and Neighborhood Development (HAND), and Planning Departments and the M/WBE office was involved in the selection process;

WHEREAS, this contract is anticipated to continue through June 30, 2026; and

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GREENSBORO:

That the City Manager is authorized to enter into this contract with, Catalyst Consulting Group Inc. for CRM Software Implementation.