

RESOLUTION AUTHORIZING AN ECONOMIC DEVELOPMENT INCENTIVE TO
MARSHALL USA LLC IN AN AMOUNT NOT TO EXCEED \$1,000 PER JOB

WHEREAS, on May 17, 2005, the City Council adopted Economic Development Guidelines whereby the City may participate financially in the development of certain private improvements to promote economic development in accordance with the Guidelines and NCGS Section 158-7.1;

WHEREAS, Marshall USA LLC is considering locating at the Piedmont Triad International Airport in addition to other options within the United States;

WHEREAS, the company has requested that the City provide an economic development incentive grant in the amount of \$1,000 per job, for the creation of up to 240 new jobs and a projected investment made directly by the company or made at the direction of the company in the amount of \$50,000,000 in real property and personal property on or before December 31, 2027;

WHEREAS, the company would be eligible, per the Economic Development Guidelines, for an additional \$250 incentive per job for any new employee whose permanent address is located in an Impact Zone or who is hired through NCWorks Career Centers;

WHEREAS, but for the City's incentive grant, Marshall USA LLC would not locate in the Greensboro area;

WHEREAS, the addition of 240 new jobs and investment in real and personal property is expected to generate public benefit by increasing taxable property and employment in the City;

WHEREAS, the City Council finds that because of this overall public benefit there should be an exception to the Economic Development Incentive Program as the company would not locate in the City of Greensboro corporate limits;

WHEREAS, a public hearing was held on April 17, 2023, in accordance with N.C.G.S. 158-7.1 setting out the particulars of the request and the public benefits to be derived from said improvements; and

NOW THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GREENSBORO;

- (1) That in accordance with the City's Economic Development Incentive Program Guidelines, and pursuant to N.C.G.S. 158-7.1, a grant reimbursement and participatory agreement between the City of Greensboro, as grantor, and Marshall USA LLC, as grantee, in an amount not to exceed \$1,000 per job that is contingent upon the creation of up to 240 new jobs paying not below \$15.00 per hour with an average annual wage of \$73,250 and investment made or caused to be made by the company of approximately \$50,000,000 in real and personal property at the Piedmont Triad International Airport on or before December 31, 2027.

- (2) The City Manager is hereby authorized to execute, on behalf of the City of Greensboro, the proper agreements to effectuate the incentive grant and any other related documentation.
- (3) The incentive grant shall be paid in annual installments after investment has been made and provided new jobs are created according to the benchmarks and confirmed by the City.
- (4) In accordance with NCGS 158-7.1(h), the agreement shall include provisions approved by the City Attorney to recapture the incentive in the event the jobs are not retained for a certain period or there is a lower capital investment than specified in the incentive grant agreement.