



City of Greensboro

Melvin Municipal
Office Building
300 W. Washington Street
Greensboro, NC 27401

Agenda Report

File Number: 2022-1173

Agenda Item# G.1.

Agenda Date: 12/20/2022. **Department:** Police

Meeting Type: Council Meeting **Category:** Consent Agenda

Title: 2022 -1173 Resolution Approving Sole Source Contract with InVeris Training Solutions, Inc. for Police Indoor Range Upgrade in the Amount of \$291,350

Council Priority: Place an 'x' in the box.

- ☐ Create an Environment to Promote Economic Development Opportunities and Job Creation
- ☐ Maintain Infrastructure and Provide Sustainable Growth Opportunities
- ☒ Promote Public Safety & Reduce Crime
- ☐ Exceptional Customer Service and a Diverse City Government Workforce
- ☐ Ensure Fiscal Stewardship, Transparency, & Accountability

Council District: All

Public Hearing: No

Advertising Date/By: NA

Contact 1 and Phone: Teresa Biffle, Ext 2085

Contact 2 and Phone: Stephanie Moore, Ext 2352

PURPOSE:

City Council approval is requested for the sole source contract with InVeris Training Solutions, Inc. to upgrade the Police Department's indoor range as authorized under the sole source exemption North Carolina General Statutes 143-129(e)(6).

BACKGROUND:

The Police Department installed an indoor range in the Public Safety Training Facility in 2003. The vendor who manufactured, installed and has since maintained the equipment is InVeris Training Solutions, Inc. (formerly known as Meggitt Training Systems, Inc.). Due to age and usage, the fiber optic technology along with parts needed to maintain the range in proper working order are no longer produced. The contract to upgrade the range includes installation of a new wireless platform, wireless accessories, training, and lead environmental cleaning.

The range is currently outfitted with InVeris Training Solutions, Inc. software and equipment which is proprietary to InVeris. Furthermore, the range equipment was fabricated and tested at

their facility in Suwanee Georgia. InVeris Training Solutions, Inc. will not guarantee any components provided by an outside vendor which may not allow the current equipment to function properly. The proprietary equipment and software may not be used or sold without authorization of InVeris Training Solutions, Inc.

The department wishes the original manufacturer to complete the upgrade on the range because standardization and compatibility of the upgrade equipment and installation expertise of the vendor are the overriding considerations. The proposed InVeris Training Solutions, Inc. upgrade of proprietary equipment and costs falls within the statutory formal range for purchases and meets the requirements set forth in North Carolina General Statutes 143-129(e)(6) enabling the City to sole source purchase.

BUDGET IMPACT:

Funding for this contract is available in the Law Enforcement Facilities Bond Fund 495.

ACCOUNT NUMBER:

495-3501-02.6059

RECOMMENDATION / ACTION REQUESTED:

It is recommended that City Council approve the sole source contract with InVeris Training Solutions, Inc. as authorized by the sole source exemption North Carolina General Statutes 143-129(e)(6).