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FINANCIAL & ADMINISTRATIVE SERVICES

**DATE:** June 1, 2022  
**TO:** Nathaniel “Trey” Davis, Assistant City Manager  
**FROM:** Patricia Martin, Contracts Analyst  
**DEPARTMENT:** Financial & Administrative Services  
Procurement Services Division  
**SUBJECT:** Requesting approval to execute contract number 2022-11015 for mowing Areas 100 and 102 with McBride Lawn Care for the Parks and Recreation Department.

**Solicitation:**

The Parks and Recreation Department requested a contract to provide mowing for 5 Greensboro Areas. Procurement Services conducted Event 10645 to secure a contract for this service. There were seven (4) bidders on this event however four (3) responsive proposals. McBride Lawn Care was selected as the low bidder to provide this service.

**Recommendation:**

The Procurement Services Division concurs with the recommendation of the Parks and Recreation Department to approve this contract with McBride Lawn Care.

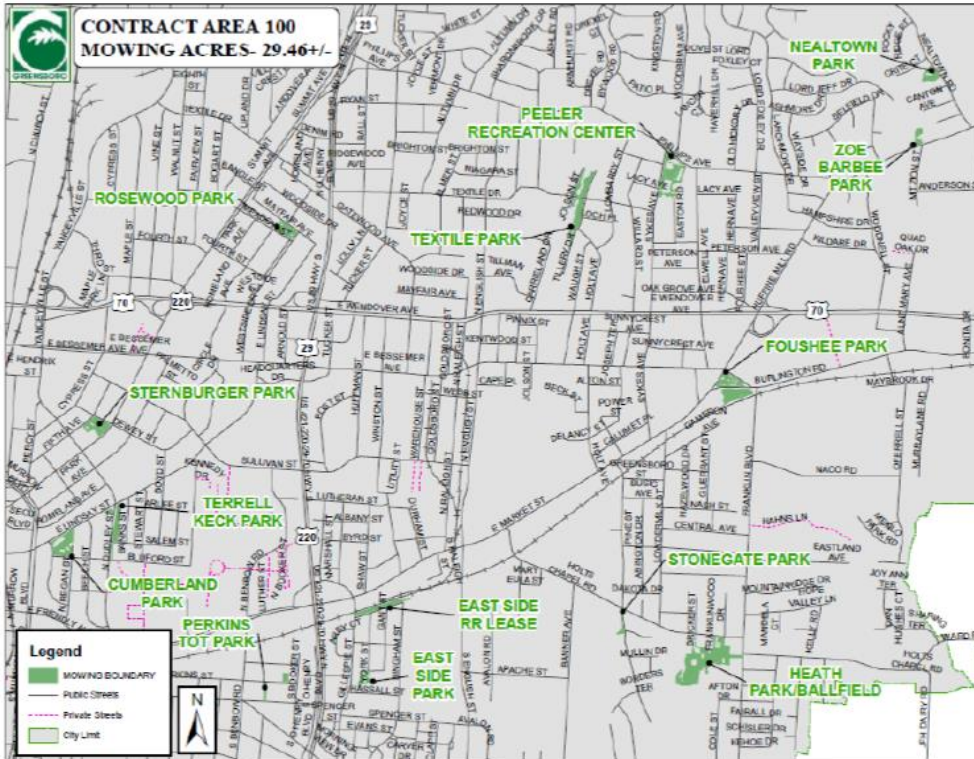
**Outreach:**

- There were 2462 vendors solicited through GePS.
- There were 58 M/WBE vendors notified from the list provided by the M/WBE office.
- There were 185 vendors notified from the IPS website.
- McBride Lawn Care is a registered HUB vendor.

**Financial information:**

- Encumbrances will be applied per year as follows:  
101502201. 5422
- Contract Term: August 1, 2022 through July 31, 2023 with two (2) one year renewal options
- FY23
- Estimated annual contract value: \$98,175
- Estimated lifetime contract award amount: \$294,525.00

Attachment/PM



#### Appendix 4 Mowing Area 102

