



**DATE:** June 23, 2022  
**TO:** Tonya Williams, Budget Operations Manager – Field Operations  
**FROM:** Shadi Zeidan, Senior M/WBE Specialist  
**SUBJECT:** M/WBE Memo for Various Equipment Rentals for Field Operations Department

The M/WBE Office reviewed the documentation submitted for Various Equipment Rentals for Field Operations Department to determine compliance with the City of Greensboro's M/WBE Program Plan. Currently, there are no M/WBE firms available who has the capacity or available within the City of Greensboro's MWBE relevant market to provide the services.

The MWBE Office supports the request to utilize the as needed rental of equipment contract off the Statewide Term Contract 983A (Bid #201800919) for an amount not to exceed \$340,000.00 as follows:

- 1- Herc Rentals, Inc. (Contract #2019000318) - Contract Term August 1, 2022- October 31, 2023 and estimated at \$150,000.
- 2- United Rentals, Inc. (Contract #091615-URI) - Contract Term August 1, 2022- August 27, 2024 and estimated at \$180,000.
- 3- Sunbelt Rentals, Inc. (Contract #R151501) - Contract Term August 1, 2022-October 31, 2023 and estimated at \$10,000.

Please be reminded that during the performance of the contract, if there are any changes; the Department must contact the M/WBE Office for approval, before making any such changes.

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Cc: Allison Staton, M/WBE Compliance Officer  
Timothy Jackson, M/WBE Coordinator