



# City of Greensboro

Melvin Municipal  
Office Building  
300 W. Washington Street  
Greensboro, NC 27401

## Agenda Report

File Number: 2022-726

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### Agenda Item# G.7.

**Agenda Date:** 7/19/2022. **Department:** Field Operations  
**Meeting Type:** Council Meeting **Category:** Consent Agenda

**Title:** 2022 - 726 Resolution Authorizing Contract in the Amount of \$180,000 With United Rentals, Inc.

**Council Priority: Place an 'x' in the box.**

- Create an Environment to Promote Economic Development Opportunities and Job Creation
- Maintain Infrastructure and Provide Sustainable Growth Opportunities
- Promote Public Safety & Reduce Crime
- Exceptional Customer Service and a Diverse City Government Workforce
- Ensure Fiscal Stewardship, Transparency, & Accountability

**Council District:** All

**Public Hearing:** No

**Advertising Date/By:** N/A

**Contact 1 and Phone:** Julio Delgado, Ext 2783

**Contact 2 and Phone:** Chris Marriott, Ext 7612

**PURPOSE:**

The Field Operations Department utilizes various types of rental equipment necessary for daily operations and special projects. We are requesting the usage of the Statewide Term Contract 983A to contract with United Rentals, Inc. for the rental of equipment for the period of August 1, 2022- August 27, 2024. The Statewide Term Contract 983A provides several companies such as United Rentals, Inc. to provide rental equipment to meet service demands and operational needs of the department. The estimated value for two years on the Statewide Term Contract 983A with United Rentals, Inc. is estimated at \$180,000 (\$90,000 annually). The total contract value exceeds \$100,000 which requires City Council approval.

**BACKGROUND:**

The Field Operations Department has rented equipment for several years through various companies depending on specialized equipment needs. It is necessary to have rental companies available to assist us in handling routine day to day operations and special projects. We do not have the equipment in our fleet due to the costs and maintenance needs for the different types of

equipment requested. In some cases, equipment in our fleet is being repaired and may be down longer due to the type of maintenance or parts necessary to have the equipment operable.

The M/WBE office has reviewed the necessary documentation and determined that there were no M/WBE firms to provide services. The M/WBE office supports the request for the Field Operations Department to utilize the Statewide Term Contract 983A to contract with United Rentals, Inc. for rental equipment needs. The Sourcewell - United Rentals contract can found at this link: <https://www.greensboro-nc.gov/home/showdocument?id=53203&t=637927951487188956>

**BUDGET IMPACT:**

The estimated value for two years is estimated at \$180,000. Funding will be available in General Fund, Stormwater Management Fund, and Solid Waste Management fund budgets. Funding in future years is contingent upon City Council appropriations through the annual budget.

**ACCOUNT NUMBER:**

101-4303-02.5254/ 101-4303-03.5254/ 505-4303-01.5254/ 551-4306-03.5254/  
551-4306-05.5254/ 551-4306-07.5254.

**RECOMMENDATION / ACTION REQUESTED:**

It is recommended that City Council approve the resolution authorizing the contract with United Rentals, Inc. for equipment rental.