



# City of Greensboro

Melvin Municipal  
Office Building  
300 W. Washington Street  
Greensboro, NC 27401

## Agenda Report

File Number: 2022-768

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### Agenda Item# G.14.

**Agenda Date:** 7/19/2022. **Department:** Water Resources

**Meeting Type:** Council Meeting **Category:** Consent Agenda

**Title:** 2022 - 768 Resolution Approving a Contract in the Amount of \$776,882 with Meritech, Inc. for Lab Services

**Council Priority: Place an 'x' in the box.**

- ☐ Create an Environment to Promote Economic Development Opportunities and Job Creation
- ☒ Maintain Infrastructure and Provide Sustainable Growth Opportunities
- ☐ Promote Public Safety & Reduce Crime
- ☐ Exceptional Customer Service and a Diverse City Government Workforce
- ☐ Ensure Fiscal Stewardship, Transparency, & Accountability

**Council District:** 2, 3

**Public Hearing:** No

**Advertising Date/By:** N/A

**Contact 1 and Phone:** Mike Borchers, 336-373-2494

**Contact 2 and Phone:** Kristine Williams, 336-373-2556

**PURPOSE:**

The City of Greensboro Water Resources department requests approval to enter into a three-year contract with Meritech, Inc. to provide professional laboratory analyses of wastewater, drinking water, industrial waste, surface water, and sludge samples. These services help support the city in complying with effluent limitations, monitoring requirements, standard conditions from Part I A. and Part II of the National Pollutant Discharge Elimination System (NPDES) Permits, and drinking water standards. City Council approval for a contract with Meritech, Inc. in the amount of \$776,882 is requested.

**BACKGROUND:**

NPDES Permit NC0047384 issued to the city of Greensboro T. Z. Osborne Publicly Owned Treatment Works (POTW) includes various sampling and monitoring requirements to determine compliance with the conditions of the permit including the Industrial Waste Pretreatment Program, and the EPA 40 CFR Part 503 Sludge regulations. For the Water Reclamation Division, The T.Z. Osborne Laboratory performs analyses for most, but not all of the required

parameters. The city of Greensboro operates two water treatment plants (WTP's) under Public Water Supply ID NC0241010. To ensure compliant operations with drinking water standards and EPA 40 CFR 141, the N.L. Mitchell and Lake Townsend WTP's perform various and routine sampling and monitoring designed to ensure product quality. Each facility's NPDES Permit (NCG590017 for Lake Townsend and NPDES Permit NC0081426 for N.L. Mitchell) includes various sampling and monitoring requirements to determine compliance with the conditions of the discharge permit. For the Water Supply Division, the Water Supply Laboratory performs analyses for most, but not all of the required parameters.

In May 2022, a Request for Proposal (RFP) was issued in order to identify companies that perform these types of professional laboratory services. On June 2, 2022, two proposals were received. The M/WBE and local preference policies were followed in the selection process with 10% of the rating score tied to M/WBE participation and 5% of the rating score tied to local preference. The M/WBE office participated in the selection process.

**BUDGET IMPACT:**

Funding for this contract is budgeted in the Water Resources Operating Fund. Compensation shall not exceed \$776,882 for the three-year duration of the contract, estimated for each fiscal year as follows: \$258,961 in FY 2023, \$258,961 in FY 2024 and \$258,960 in FY 2025, provided that sufficient appropriations are approved by City Council in succeeding fiscal years.

**ACCOUNT NUMBER:**

501-7054-01.5429 and 501-7025-01.5429

**RECOMMENDATION / ACTION REQUESTED:**

It is recommended that City Council authorize the City Manager to execute on behalf of the City of Greensboro a contract with Meritech, Inc. in the amount of \$776,882.