



DATE: April 26, 2022
TO: Arthur Buckaloo, Contracts Analyst – Finance
FROM: Shadi Zeidan, M/WBE Specialist
SUBJECT: M/WBE Memo for Security Services for Various City Departments
Event #10591

The M/WBE Office reviewed the documentation submitted for the Security Services for Various City Departments contract to determine compliance with the City of Greensboro M/WBE Program Plan. The M/WBE Office had advance input in the specification process and respondents were eligible to receive up to a total of ten (10) points for M/WBE participation. No contract goals were established for the service; however, M/WBE vendors were notified of the opportunity to submit a proposal.

East Coast Protective Services, MBE was the selected vendor for an annual contract value of \$1,709,490.00. The contract term will be for one-year with two optional renewal years for an estimated total contract value of \$5,128,470.00. Services are anticipated to begin on June 1, 2022 and end May 31, 2023. The vendor will perform 100% of the services with its own forces.

ID	Firm Name	County	Scope of Work	Estimated Annual Contract Amount	Estimated Total Contract Value	% Utilization
MBE	East Coast Protective Services	Guilford	Security Services	\$1,709,490.00	\$5,128,470.00	100%

Please be reminded that during the performance of the contract, if there are any changes; the Department and Prime Contractor must contact the M/WBE Office for approval, before making any such changes.

Thank you
SZ

Cc: Allison Staton, M/WBE Compliance Officer
Timothy Jackson III, M/WBE Coordinator
Nathaniel Davis, Assistant City Manager, Public Safety