



City of Greensboro

Melvin Municipal
Office Building
300 W. Washington Street
Greensboro, NC 27401

Agenda Report

File Number: 2022-497

Agenda Item# I.7.

Agenda Date: 5/23/2022. **Department:** Executive/City Manager

Meeting Type: Council Meeting **Category:** General Business Agenda

Title: 2022 -497 Resolution authorizing a Security Service Contract for Various City Departments in the Amount of \$1,709,490.00 with East Coast Protective Services, Inc.

Council Priority: Place an 'x' in the box.

- ☐ Create an Environment to Promote Economic Development Opportunities and Job Creation
- ☐ Maintain Infrastructure and Provide Sustainable Growth Opportunities
- ☒ Promote Public Safety & Reduce Crime
- ☐ Exceptional Customer Service and a Diverse City Government Workforce
- ☐ Ensure Fiscal Stewardship, Transparency, & Accountability

Council District: All

Public Hearing: No

Advertising Date/By: N/A

Contact 1 and Phone: Trey Davis, Ext 3002

Contact 2 and Phone: Chris Payne, Ext. 2077

PURPOSE:

A Resolution is required for Police, Transportation, Libraries, Water Resources, Parks and Recreation, and Executive Departments to enter into a contract for security services.

BACKGROUND:

On March 18, 2022, the Procurement Services Division conducted an on-line competitive request for proposal (RFP) a one-year contract with two optional one-year renewals for Security Services for Various City Departments through the Greensboro E-Procurement System. The solicitation yielded four responsive bids. The four bids were reviewed and evaluated by a committee of eight that consisted of Police, Transportation, Libraries, Water Resources, Parks & Recreation, Executive, Filed Operations and M/WBE employees. Of the four bids received, one was from a registered M/WBE firm with the State of North Carolina. East Coast Protective Services Inc., a MBE firm was determined to be the best value and qualified bidder and the selected recommended award.

BUDGET IMPACT:

The Security Services Contract will be funded for these estimated totals for the first year:

\$599,502.54; 101-4564-01.5416 (Transportation – Depot)
\$214,362.72; 564-4531-01.5416 (Transportation – GTA)
\$80,623.50; 543-4530-01.5416: (Transportation – Parking Decks)
\$97,305.78; 101-0203-01.5416 (Executive – Cultural Arts Center)
\$94,767.01; 101-5501-13.5416 (Libraries – Central)
\$84,775.60; 101-5513-01.5416 (Libraries – Vance/Chavis)
\$84,775.60; 101-5516-01.5416; (Libraries- McGirt/Horton)
\$1,000.00; 101-5540-01.5416; (Libraries – History Museum)
\$141,133.88; 101-3505-05.5416 (Police – MMOB)
\$121,108.00; 501-7011-01.5416 (Water Resources – WROC)
\$180,136.32; 101-5032.01-5416 (Parks & Recreation – LeBauer Park)
\$5,000.00; 101-5007-20.5416 (Parks & Recreation – Windsor Center)
\$5,000.00; 101-5007-17.5416 (Parks & Recreation – Peeler Center)

RECOMMENDATION / ACTION REQUESTED:

The Executive Department recommends and request the approval of the attached Resolution to enter into an agreement with East Coast Protective Services, Inc. and the City of Greensboro.