



FINANCIAL & ADMINISTRATIVE SERVICES

**DATE:** November 4, 2021

**TO:** Larry Davis, Assistant City Manager

**FROM:** Jason Kieffer, Contracts Analyst

**DEPARTMENT:** Financial & Administrative Services  
Procurement Services Division

**SUBJECT:** Requesting approval to award contract number 2022-10958 for Outside Structure Cabling Services in support of the Information Technology Department

**Solicitation:**

Procurement Services Division issued a request for proposals for Exterior Structure Cabling Services. Vendors were required to submit their qualifications, licenses, experience, complete the price sheet as well as have the capability to respond to emergency work.

**Recommendation:**

The Procurement Services Division concurs with the Information Technology Department to award this contract to Precision Contracting Services Inc. The contract term will be for two (2) years with a one (1) year optional extension. Projects will be issued on an as needed basis.

**Outreach:**

- Outreach was conducted via Greensboro e-Procurement System (GePS) along with the City of Greensboro's Minority & Woman Owned Business Enterprise office (M/WBE) and the State of North Carolina Interactive Purchasing System (IPS)
- Only one bid was received.
- Precision Contracting Services Inc. is not a registered HUB with the State of North Carolina.

**Financial information:**

- Check order will be charged to Account# 101-2103-01.5422
- FY22 - estimated \$ 55,000.00
- Total estimated contract value \$165,000.00

Attachment