



# City of Greensboro

Melvin Municipal  
Office Building  
300 W. Washington Street  
Greensboro, NC 27401

## Agenda Report

File Number: 2021-517

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### Agenda Item# G.6.

**Agenda Date:** 12/21/2021. **Department:** Information Technology  
**Meeting Type:** Council Meeting **Category:** Consent Agenda

**Title:** Resolution to Approve Contract 2022-10958 in the Amount of \$165,000.00 with Precision Contracting Services, Inc.

**Council Priority: Place an 'x' in the box.**

- ☐ Create an Environment to Promote Economic Development Opportunities and Job Creation
- ☒ Maintain Infrastructure and Provide Sustainable Growth Opportunities
- ☐ Promote Public Safety & Reduce Crime
- ☐ Exceptional Customer Service and a Diverse City Government Workforce
- ☐ Ensure Fiscal Stewardship, Transparency, & Accountability

**Council District:** All

**Public Hearing:** No

**Advertising Date/By:** N/A

**Contact 1 and Phone:** Rodney Roberts, Ext 412-6158

**Contact 2 and Phone:** Sylvia Suriani, Ext 373-2200

**PURPOSE:**

The City of Greensboro Department of Transportation and Information Technology Department is requesting funding for a three-year contract for Exterior Structure Cabling Services.

**BACKGROUND:**

The Information & Technology Department is responsible for providing leading edge technical services using a diverse selection of secure platforms and servers with the latest sophisticated monitoring tools to ensure the highest availability for the cities business needs. Procurement Services issued a Request for Proposal (RFP) to establish a new contract. On August 20, 2021, an RFP was solicited under Event Number 10329 using the Greensboro e-Procurement System (GePS). The GePS solicitation was sent to 1138 vendors. The M/WBE office advised that there were 12 registered M/WBE firms for this service which were solicited via email. The City received one responsive bid for this service.

A selection committee reviewed the submitted the responsive bid. The committee evaluated the bid on responsiveness to the specification criteria, qualifications, timeliness, experience, past performance, licensing, and cost. Precision Contracting Services Inc. was selected as the best value for Exterior Structure Cabling Services.

**BUDGET IMPACT:**

Funding for this service is budgeted under the Information & Technology Department along with Greensboro Department of Transportation, depending upon the need, in an estimated annual amount of \$55,000.00 with a total potential contract award amount of \$165,000.00.

**ACCOUNT NUMBER:**

682.0720.03-5621

**RECOMMENDATION / ACTION REQUESTED:**

It is recommended that City Council approve the contract in the Amount of \$165,000.00 with Precision Contracting Services Inc. for the Exterior Structure Cabling Services.