



DATE: November 30, 2021

TO: Jay Guffey, Engineering Supervisor

FROM: Nora Gardner, M/WBE Specialist

SUBJECT: M/WBE Memo for Contract 2020-007A Camp Burton Water Main

The M/WBE Office reviewed the documentation submitted by Jimmy R Lynch & Sons Inc. for the 2020-007A Camp Burton Water Main Project to determine compliance with the City of Greensboro M/WBE Program Plan. The contract goals established by the Goal Setting Committee for the project were MBE 15.00% and WBE 24.00%. Jimmy R. Lynch & Sons Inc. achieved MBE 14.83% (\$780,963.68) and WBE 3.11% (\$163,600.00). The company did not meet the M/WBE goals; however, it achieved the minimum 50 GFE Points to be considered a responsive bid.

Jimmy R. Lynch & Sons Inc. has proposed to subcontract \$1,356,591.46 of the total contract value of \$5,267,309.20 to the following certified M/WBE firms:

| ID | Firm Name | County | Description of the Work | Contract Amount | M/WBE Contract % |
|-----|-------------------------------|----------|--|-----------------|------------------|
| MBE | Hicaps-C2 | Guilford | (type of materials) Materials Only | *\$1,030,069.46 | 11.73% |
| MBE | Davis Transport | Guilford | Aggregate/Hauling | \$42,267.00 | 0.80% |
| MBE | McCain Striping Services | Guilford | Flagging | \$92,555.00 | 1.76% |
| MBE | Skyline Video | Guilford | Videography | \$25,000.00 | 0.47% |
| MBE | Cruz Brothers Concrete | Alamance | Concrete | \$3,100.00 | 0.06% |
| WBE | Canady's Landscaping | Davidson | Erosion Control & Seeding | \$51,430.00 | 0.98% |
| WBE | Stewarts Grading & Hauling | Forsyth | Clearing | \$80,000.00 | 1.52% |
| WBE | Nickelston Industries | Stokes | Fencing | \$18,970.00 | 0.36% |
| WBE | P&S Grading | Guilford | Paving | \$13,200.00 | 0.25% |

*The M/WBE Program Plan on page 17, Section V. (F) Counting Participation and Commercially Useful Function, (8.b). States that if materials or supplies are purchased from an M/WBE regular dealer, count 60 percent of the cost of the materials or supplies toward the M/WBE goals. Therefore, the percentage in the above chart reflects 60% of \$1,030,069.46 (\$618,041.68) of the total supplies amount.

Please be reminded that during the performance of the contract, if there are any changes, including subcontractor replacement, the Department and Vendor must contact the M/WBE Office for approval before making any such changes or substitutions.

Thank You

Cc: Allison Staton, M/WBE Compliance Officer
Timothy Jackson III, M/WBE Coordinator