



City of Greensboro

Melvin Municipal
Office Building
300 W. Washington Street
Greensboro, NC 27401

Agenda Report

File Number: 2021-333

Agenda Item# C.7.

Agenda Date: 10/19/2021. **Department:** Parks & Recreation
Meeting Type: Council Meeting **Category:** Consent Agenda

Title: 2021 - 333 Sports Officiating Contract Resolution To Approve In The Amount Of \$450,360.00 With It's Official LLC

Council Priority: Place an 'x' in the box.

- ☐ Create an Environment to Promote Economic Development Opportunities and Job Creation
- ☒ Maintain Infrastructure and Provide Sustainable Growth Opportunities
- ☐ Promote Public Safety & Reduce Crime
- ☐ Exceptional Customer Service and a Diverse City Government Workforce
- ☐ Ensure Fiscal Stewardship, Transparency, & Accountability

Council District: All

Public Hearing: No

Advertising Date/By: N/A

Contact 1 and Phone: Nasha McCray, Ext 336-215-8905

Contact 2 and Phone: Kobe Riley, Ext 336-908-2451

PURPOSE:

The City of Greensboro Parks & Recreation Department is requesting funding for a three-year contract for Sports Officiating Services.

BACKGROUND:

The Parks & Recreation Department is responsible for providing healthy and stimulating recreational activities for the communities of the City of Greensboro. The current contract with It's Official LLC will expire on October 31, 2021. Procurement Services issued a Request for Proposals (RFP) to establish a new contract. On July 23, 2021, an RFP was solicited under Event Number 10291 using the Greensboro e-Procurement System (GePS). The GePS solicitation was sent to 789 vendors. The M/WBE office advised that there were no registered M/WBE firms for this service. The City received two responsive bids for this service.

A selection committee reviewed the submitted the responsive bids. The committee evaluated the bids on responsiveness to the specification criteria, qualifications, timeliness, experience, past

performances, and costs. It's Official LLC was selected as the best value for all sporting events except for the youth and adult basketball events. The second responsive bidder will receive the contract award for those two sporting events.

BUDGET IMPACT:

Funding for this service is budgeted under various Parks & Recreation Divisions, depending upon the need, in an estimated annual amount of \$150,120.00 with a total potential contract award amount of \$450,360.00.

ACCOUNT NUMBER:

Various Parks & Recreation Divisions

RECOMMENDATION / ACTION REQUESTED:

It is recommended that City Council approve the contract in the Amount of \$450,360.00 with It's Official LLC for the Sports Officiating Services.